CONTRACT USER GUIDE



How to Use LAW12, Explosive Ordnance Detection, Mitigation and Disposal Equipment Statewide Contract

Contract #: LAW12 Contract Duration: 04/01/2011 to 03/31/13

MMARS #: LAW12* Options to renew: Annually through 3/31/15

Contract Manager: Ronald L. Whitaker - 617-720-3112 ron.whitaker@state.ma.us

This contract contains: Supplier Diversity Office (SDO) Businesses and Environmentally Preferable

Products (EPP) Programs and Prompt Pay Discount Program

Last change date: 11/14/12

Contract Summary

This contract is for the supply and delivery of equipment related to the Detection, Mitigation and Disposal of Explosive Devices.

The following categories of products are available under this contract:

- Small robots,
- Medium robots,
- Large robots,
- Portable digital x-ray machines
- Render safe tools and accessories.

Benefits and Cost Savings

- Prompt Pay Discount.
- Awarded vendors will inform end users about any and all recall information.
- Price of extended warranty shall be one year with industry availability for extended warranties up to four years.
- Discounted or no cost for high wear parts (e.g. tracks).
- Discounted or no cost unit specific tools/emergency repair kit.
- Discounted or no cost for all parts.
- In returning a unit to the eligible entity, all return expenses including freight, special freight charges and packing will be paid by the manufacturer regardless of warranty status.

Who Can Use This Contract

Applicable Procurement Law: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

Eligible Entities:

- 01. Cities, towns, districts, counties and other political subdivisions
- 02. Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
- 03. Independent public authorities, commissions and quasi-public agencies
- 04. Local public libraries, public school districts and charter schools;
- 05. Public Hospitals, owned by the Commonwealth;
- 06. Public institutions of high education
- 07. Public purchasing cooperatives;
- 08. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
- 09. Other states and territories with no prior approval by the State Purchasing Agent required; and



10. Other entities when designated in writing by the State Purchasing Agent.

Pricing and Purchase Options

Purchase Options: Purchases will be direct, outright purchases with no delivery charges.

Pricing and buying details: Cost tables detail the cost structure of the robots and related equipment. Payment is based solely on the cost tables or catalogs supplied by the vendor and are posted under the "Vendor" tab on Comm-PASS.

Vendor List and Contract Information

Awarded contractors are listed below and on the "Vendor" tab of <u>Comm-PASS</u> at the bottom of the vendor detail page with "Pricing Information." Supplier involvement in any of the following programs will have the appropriate icon appearing on the "Vendor" tab page in Comm-PASS. Programs include Small Business Purchasing Program (SBPP), Supply Diversity Office Certification (SDO, formerly SOMWBA Certification), Supplier Diversity Program (SDP, formerly AMP), Environmentally Preferable Products Program (EPP), and Prompt Pay Discount PPD).

Vendors	Contact	Telephone	Email
Dexter Innovative Solutions LLC	Dave Scarfe	978-544-2751	dave@dexter-is.com
Envision CmosXray LLC	Ky Holland	907-563-1141	kyh@cmosxray.com
Global Assets Integrated	Avner Klein	702-838-3002	ih@gatgusa.com
iRobot Corporation	Laura Timmins	781-430-3494	ltimmins@irobot.com
QieneiQ N.A. IncTSG -Foster-Miller	Joanne	781-684-4315	joanne.armstrong@qinetiq-na.com
Inc	Armstrong		
Televere Systems LLC	Erin Flaherty	800-385-9593 x310	erin@tigerview.com

Strategic Sourcing Services Team Members

Marianne Lara	DFS	Marianne.Lara@MassMail.State.MA.US
Sgt. Robert Bachelder	POL	Robert.Bachelder@MassMail.State.MA
Joanne Nason	DFS	Joanne.Nason@MassMail.State.MA.US

Summary of Where to Obtain Important Contract Information

To obtain in depth contract information please go to the <u>Comm-PASS</u> website, click on "Contracts" then search by document number LAW12 to locate the following contract information:

Contract User Guide "Forms & Terms" tab
Request for Response (RFR) "Forms & Terms" tab
Cost Tables "Vendors" tab